

JM

Jure Marinov

MSc Business Information Systems
Cybersecurity · Data · ERP · Web

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LOCATION

Croatia

UNIVERSITY

FOI Varaždin, University of Zagreb

LINKEDIN

jure-marinov-363283218

PORTFOLIO

portfolio-em7.pages.dev

LANGUAGES

Croatian **Native**

English **B2**

CORE AREAS

CYBERSECURITY SIEM

DATA ANALYTICS ETL

ERP OSINT PYTHON

SQL TABLEAU SEO

BPM ITIL

PROFILE

IT graduate with a strong practical orientation. Completed a master's thesis on OSINT-integrated phishing simulation frameworks and a 20-day internship in the Information Security department of OTP banka — working with IBM QRadar, Qualys, Symantec, Fortinet, and Check Point in a live banking environment.

Alongside academic work, independently designed and launched four live production websites for international markets (Croatia, Poland, Germany), demonstrating full-stack capability and applied SEO knowledge. Equally comfortable working across security, data, ERP, and web — a generalist who goes deep when needed.

EDUCATION

2023 – 2025 **MSc — Business Information Systems (Organizacija poslovnih sustava)**
Faculty of Organization and Informatics (FOI), University of Zagreb · Varaždin

- Master's thesis: *Phishing Campaign Framework — OSINT Integration and Automated Attack Simulation for Red Teaming and Education*
- Key modules: Information Security, Data Warehousing & BI, ERP Systems, Digital Transformation, Project Management, Strategic Management
- Internship: OTP banka d.d. — Information Security Department (20 days, 2025)

Official diploma pending issuance

2020 – 2023 **BSc — Information Systems (Informacijski sustavi)**
Faculty of Organization and Informatics (FOI), University of Zagreb · Varaždin

- Bachelor's thesis: *Sports Team Rankings Using the PageRank Algorithm* — applied graph theory and Markov chains to the 2022 FIFA World Cup
- Key modules: Software Engineering, Business Process Modeling, Databases, Statistics, Financial Mathematics, Graph Theory

WORK EXPERIENCE

Mar–Apr
2025

Information Security Intern

OTP banka d.d. · Zadar & Split, Croatia

- Operated IBM QRadar SIEM: log source configuration, offense analysis, custom rule creation
- Ran Qualys internal vulnerability scan — triaged 270+ findings including SMB Signing, SSL issues
- Administered Symantec Mail Gateway and USB DLP access control
- Participated in pen-test exercises: Nmap scanning, credential brute-force, SQL recon
- Attended SWIFT Learning Services briefing on interbank communications infrastructure

2022 –
Present

Web Developer & SEO Specialist

OPG Branko Marinov · Croatia (Remote)

- Built and launched 4 production websites across Croatian, Polish, and German markets
- Full responsibility: design, development, content strategy, technical SEO, and ongoing maintenance
- Implemented multilingual SEO, structured data, and local search optimization
- Managed Google Search Console, Analytics, and business correspondence

May 2023

Frontend Development Intern

ABC Tech Zagreb d.o.o. · Varaždin, Croatia

- Built paginated/sortable data table components using Angular and PrimeNG
- Configured Keycloak Admin Console — user creation, role assignment, auth flow
- Connected front-end to Oracle DB via DB Visualizer for dynamic data display
- Debugged Node.js version conflicts in full-stack local environment

2021 – 2023

Seasonal Hospitality Staff

Various · Dalmatia, Croatia

- Customer service in English and Croatian in high-traffic tourism environments
 - Team coordination, cash handling, and daily operations management
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KEY PROJECTS

- 2026 **WooCommerce → GLS Shipping Automation (No API)**
Built a full automation pipeline for a live e-commerce store (opgbrankomarinov.com): a Cloudflare Worker catches WooCommerce order webhooks and a Chrome Extension (Manifest v3) auto-fills the GLS shipping form — bypassing Vue.js DOM with `nativeInputValueSetter`. Zero manual entry per shipment.
- 2022 – Present **Live Production Websites — 4 International Markets**
Designed, built, and maintain four live websites: **opgbrankomarinov.com** (Croatian market), **oliwa-z-oliwek.pl** (Poland), **olivenoel-aus-kroatien.de** (Germany/DACH), **apartmani-biograd.com** (tourism). Full responsibility for development, multilingual SEO, structured data, and ongoing management.
- 2025 **Phishing Campaign Framework (Master Thesis)**
OSINT-integrated automated phishing simulation system for red teaming and security awareness evaluation. 95-page research thesis.
- 2025 **Microsoft Dynamics 365 Business Central — ERP Simulation**
Full business cycle simulation: procurement, sales, multi-currency financials, and reporting.
- 2024 **LA Crime Data Analysis — Data Warehouse & Tableau**
ETL pipeline, star-schema data warehouse on MS SQL Server, Tableau dashboards on 600K+ LA crime records.
- 2023 **Threat Hunting Lab — pfSense, DVWA, Kali Linux**
Complete detection environment with brute force simulation, SQL injection, malware traffic analysis, SIEM integration.
- 2023 **Sports Rankings via PageRank (Bachelor Thesis)**
Applied Google's PageRank algorithm and Markov chain convergence to rank 2022 FIFA World Cup teams.
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CERTIFICATIONS

UIPATH ACADEMY

Introduction to Agentic Automation

Foundations of agentic AI — autonomous agents, orchestration, task delegation, and integrating AI agents into automated business workflows.

Apr 2026

UIPATH ACADEMY

Getting Started with Application Testing in UiPath Test Cloud

Automated application testing using UiPath Test Cloud — test design, execution, reporting, and CI/CD integration.

Apr 2026

DELOITTE · THE FORAGE

Cyber Job Simulation

Log analysis, Python scripting, web security, data modeling, and formal client communication — virtual Deloitte analyst experience.

Apr 2026

MASTERCARD · THE FORAGE

Cybersecurity Job Simulation

Designed phishing simulation campaigns and interpreted security awareness results — virtual work experience program.

Apr 2026

CISCO NETWORKING ACADEMY

Introduction to Modern AI

Core concepts of modern AI — machine learning, neural networks, NLP, and real-world AI applications across industries.

Apr 2026

TECHNICAL SKILLS

SECURITY

IBM QRadar · Qualys · Symantec · Fortinet · Check Point · Nmap · Wireshark · Kali Linux · pfSense · OSINT · Phishing Frameworks

BUSINESS SYSTEMS

MS Dynamics 365 Business Central · MS Dynamics CRM · Camunda BPM · BPMN · ITIL · Project Management · SWOT · Porter's Five Forces

DATA & DEVELOPMENT

Python · SQL · MS SQL Server · Tableau · R · ETL · HTML · CSS · JavaScript · WordPress

WEB & SEO

Technical SEO · Multilingual SEO (HR/PL/DE) · Google Search Console · Structured Data · Analytics · Content Strategy · Chrome Extensions (MV3) · Cloudflare Workers · WooCommerce